

**Health & Family Welfare
Department
Government of Meghalaya**

EXPRESSION OF INTEREST (EOI)

FOR

**OPERATION & MANAGEMENT OF A
NURSING COLLEGE FOR 60 BSC
INTAKE UNDER A PUBLIC PRIVATE
PARTNERSHIP (PPP) MODEL AT
UMSAWLI, SHILLONG.**

EOI NO: Health/110/2023/93 dated 17th September 2026.

DISCLAIMER

The information contained in this Expression of Interest (hereinafter referred to as the “EOI”), or subsequently provided to Applicant(s), whether verbally, in documentary form, or in any other manner by or on behalf of the Authority or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and on such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor an invitation by the Authority to the prospective Applicant(s) or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in submitting applications pursuant to this EOI. This EOI includes statements that reflect various assumptions and assessments arrived at by the Authority in relation to the project(s). Such assumptions, assessments, and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation, and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements, and information contained in this EOI may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should verify the accuracy, adequacy, correctness, reliability, and completeness of the assumptions, assessments, statements, and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of the law. The information is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise of any interpretation or opinion on law expressed herein.

The Authority, its employees, and advisors make no representation or warranty and shall have no liability to any person, including any Applicant, under any law, statute, rules or regulations, or under any principles of tort, restitution, or unjust enrichment, or otherwise, for any loss, damage, cost, or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness, or reliability of the EOI and any assessment, assumption, statement, or information contained therein or deemed to form part of this EOI, or arising in any way from participation in this Application Process.

The Authority also accepts no liability of any nature, whether arising from negligence or otherwise, for any reliance placed by any Applicant upon the statements contained in this EOI. The Authority may, in its absolute discretion, but without being under any obligation to do so, update, amend, or supplement the information, assessments, or assumptions contained in this EOI. The issuance of this EOI does not imply that the Authority is bound to select any Applicant(s) for the proposed project(s), and the Authority reserves the right to reject any or all Applicants or Applications without assigning any reason whatsoever.

The Applicant shall bear all costs associated with or relating to the preparation and submission of its application, including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations that may be required by the Authority, or any other costs incurred in connection with or relating to its application. All such costs and expenses shall remain with the Applicant, and the Authority shall not be liable in any manner whatsoever for the same, regardless of the conduct or outcome of the Application Process.

SECTION 1:
NOTICE INVITING
EXPRESSION OF INTEREST
(EOI) & BID DETAILS

Health & Family Welfare Department

Government of Meghalaya

1. Invitation for Expression of Interest

1.1 The Under Secretary to the Government of Meghalaya on behalf of the **Health & Family Welfare Department, Government of Meghalaya** invites Expression of Interest (EOI) from eligible and competent entities for ***Operation & Management of a Nursing College with 60 BSc Nursing Intake under a Public Private Partnership (PPP) Model at Umsawli, Shillong*** that provide globally-aligned vocational education and facilitate guaranteed overseas job placements.

1.2 For the purpose of said EOI, Health & Family Welfare Department (H&FWD) shall be referred to as ‘Authority’.

1.3 In the bidding process, the bidder should submit their “Technical & Financial Bids” in two separate sealed envelopes superscripting “Technical Bid” & “Financial Bid” with name of bidder, EOI reference No., on or before Last date of Bid Submission as mentioned on the Bid Information Sheet.

1.4 The Authority reserves the Right to change the scope of work as per requirement.

1.5 The EOI document containing the details of qualification criteria, submission requirements, brief objective & scope of work and evaluation criteria, etc. can be downloaded from the meghealth.gov.in.

1.6 Further details/clarifications, if any, may be obtained from the **O/o Director of Health Services - Medical Institutions, Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrah, Shillong, Meghalaya 793003** during working hours.

1.7 Last date of submission of the EOI is 1st October 2026, up to **1500** hours.

Note. ‘H&FWD’ or any of it’s designates, reserves the right to cancel this request for EOI and/ or to invite EOI afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reasons therefor. ‘H&FWD’ reserves the right to amend /add further details in the EOI.

2. LETTER INVITING EXPRESSION OF INTEREST (EOI)

Health & Family Welfare Department Government of Meghalaya

EOI INFORMATION SHEET

The Bid Information Sheet is provided below:

Particulars	Description
Document Description	Expression of Interest (EOI) for Operation & Management of a Nursing College with 60 BSc Nursing Intake under a Public Private Partnership (PPP) Model at Umsawli, Shillong.
EOI No and Publication Date	Health/110/2023/93 dated 17 th September 2026
Address for submission of Techno-Commercial Bid	Directorate of Health Services -Medical Institutions, Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrah, Shillong, Meghalaya 793003
Processing Fee (Non-refundable applicable for the Bidder)	Rs. 10,000.00 (Rupees Ten Thousand Only) +GST The Processing Fee and EMD shall be submitted in the form of a Demand Draft/Banker's Cheque drawn in favour of the Directorate of Health Services (MI), payable at Shillong.
Earnest Money Deposit (EMD)	Rs. 1,00,000.00 (Rupees One Lakh Only). The original proof of payment / deposit instrument towards EMD shall be submitted with Part-A: Technical Proposal.
Performance Bank Guarantee	<u>The value of the Performance Bank Guarantee (PBG) shall be a fixed amount equivalent to three (3) years' Annual Lease Rental, calculated on the basis of the Annual Lease Rental specified in the Letter of Award.</u>
Pre Bid Query Meeting	22 nd September 2026 at 1500 Hrs (@ https:// meet.google.com/jbr-mbei-cjf)
Last Date for Submission	1 st October 2026, up to 1500 Hrs
Opening of Technical Bid	To be notified on the H&FWD Website
Opening of Financial Bid	To be notified on the H&FWD Website
Validity of Bid	120 days from the date of opening of Technical Bid of tender.

Important note:

1. Prospective Bidders are requested to remain updated for any or all notices, amendments, corrigendum, clarifications etc. No separate notifications shall be issued for such notices, amendments, corrigendum, clarifications etc. in the print media or individually to the prospective Bidders and in no case the undersigned shall be held responsible for any loss of information to the Bidders.
2. Intimation regarding notification on the above shall be updated and the details shall be only available in the Meghalaya www.meghealth.gov.in.

Under Secretary to the Govt of Meghalaya
Health & Family Welfare Department.

SECTION-2:

Terms of Reference

2.1 Project Background & Context:

The Government of Meghalaya, through the Health & Family Welfare Department, has repurposed the erstwhile Step-Down COVID Hospital at Umsawli as the “*Center for Innovation in Healthcare and Care Economy*” vide Notification No. Health.20/2017/Pt/287 dated 22nd April, 2024. The Centre was envisaged to provide a platform for upskilling of healthcare workers, fostering innovation in healthcare technology, supporting incubation of new ideas, encouraging public health research, and facilitating in-house residential training for healthcare professionals.

Building upon this foundation, the Government of Meghalaya, through its Health & Family Welfare Department, has earmarked the Umsawli COVID Step Down Hospital, Shillong, for the development of a Nursing College with 60 B.Sc. intake under this visionary CareHub Economy. The core objective of this initiative is to enhance international employment opportunities for the youth of Meghalaya through skill development and assured placement programs, especially in healthcare and caregiving sectors, thereby augmenting inward remittances into the State.

This **Expression of Interest (EOI)** seeks to invite proposals from eligible and competent entities invites Expression of Interest (EOI) from eligible and competent entities for Operation & Management of a Nursing College with 60 BSc Nursing Intake Under a Public Private Partnership (PPP) Model at Umsawli, Shillong. The proposed Nursing College shall be designed to provide **globally-aligned vocational education** in nursing and to facilitate **guaranteed overseas job placements**, thereby strengthening Meghalaya’s healthcare workforce and advancing the objectives of the CareHub Economy.

Salient Features of the proposed Nursing College under the PPP Model

Feature	Details
Purpose	Setting up a Nursing College with 60 BSc nursing intake & guaranteed overseas placement
Tenure	Operation and Management model for 33 years, extendable upon review.
Ownership	<u>No transfer of land or building ownership; all assets remain government property</u>
CapEx Responsibility	Institution shall invest in infrastructure maintenance for the duration of the lease and operations
Role of the Authority	Non-Fiscal Support only (Facilitation, policy support, land demarcation, ecosystem development).

2.1 Project Objectives & Scope

The Government of Meghalaya initiative aims to establish Meghalaya as a regional centre of excellence for training and deploying globally-competent healthcare and caregiving professionals. This Expression of Interest (EOI) invites qualified partners to operate and manage a Nursing College at Umsawli, Shillong under a Public-Private Partnership (PPP) arrangement. The project emphasizes high-quality nursing education, verified international placements, strong community benefit, and long-term sustainability.

1. Address Global Workforce Gaps

Contribute to bridging the projected global shortfall of 11 million healthcare workers by 2030 through the export of skilled professionals from Meghalaya, with a focus on nursing, elder care, physiotherapy, medical lab technology, and home-health services.

2. Develop and Deliver NSQF-Aligned Training

Design and implement vocational programs across NSQF Levels 3 to 8, aligned with Healthcare Sector Skill Council (HSSC) and National Skill Development Corporation (NSDC) standards, ensuring global employability and transferability of skills.

3. Guarantee Overseas Placement Outcomes

Ensure structured international placements with a mandatory minimum of **90% of annual graduates** securing overseas jobs through verified partnerships. Institutions must maintain active MoUs covering at least **100% of cohort capacity** for placement assurance.

4. Enable Accreditation and Quality Assurance

Obtain affiliation with relevant national accrediting bodies, namely Indian Nursing Council & Meghalaya Nursing Council, within the commencement of the 1st batch. Institution must adhere to ongoing quality audits and performance evaluations.

5. Strengthen Community Engagement

Allocate at least **10% of total annual seats** as fee-waived scholarships for eligible Meghalaya domiciles. Institutions shall also deliver a minimum of **5,000 hours of clinical and community outreach services** per year to local populations.

6. Foster Research and Innovation Ecosystems

Facilitate the creation of integrated R&D clusters focused on **assistive technologies** and **care innovation**, in collaboration with domestic and international academic and industry partners.

7. Leverage Government Facilitation and Policy Support

Operate within a government-supported framework providing **clear-titled land, single-window approvals, 24x7 utilities, broadband infrastructure**, and access to common facilities like Skills Lab complexes, libraries, auditoria, and simulation hospitals.

8. Enable Long-Term Sustainability

Operate under a **33-year, non-transferable lease** model with options for review-based extension. Land and fixed assets remain under government ownership to preserve public interest while enabling long-term private investment.

9. Annual Lease Rental

The Selected Bidder shall pay to the Health & Family Welfare Department, Government of Meghalaya, an annual lease rental of **the final accepted bid amount. The payment amount, mode, designated account details, and schedule shall be as specified in the Letter of Award.**

The lease rental shall be subject to annual escalation as prescribed therein. Any delay in payment shall attract interest at the applicable rate specified in the Letter of Award and/or Lease Agreement, and non-payment beyond the stipulated period may be treated as a material breach, entitling the Department to terminate the lease and invoke the Performance Bank Guarantee.

SECTION-3:
INSTRUCTIONS TO
BIDDER

3.1 Brief description of Application Process

- 3.1.1** The Authority has adopted a two-stage Application process (the “Application Process”) system for selection of Applicant. All Applicant submitting the Application shall submit, in accordance with terms hereof, their relevant qualification details as required hereunder for the purpose of meeting Minimum Eligibility Criteria (“Application”).
- 3.1.2** In the first step of the Application Process, Application of all Applicants shall be evaluated as to whether they meet the Minimum Eligibility Criteria of this EOI for the empanelment.
- 3.1.3** As part of the Application Process, interested parties who fulfil the Minimum Eligibility Criteria as set forth in this EOI are being called upon to submit their Applications in accordance with the EOI (the “Application Documents”). The Authority shall endeavour to adhere to the timelines in connection with submission, appraisal and approval of the application received from the applicant as prescribed in the EOI.
- 3.1.4** Any queries or request for additional information concerning this EOI can be submitted by e- mail to the officer designated. The email shall clearly bear the following identification/ title:

“Queries/Request for Additional Information: Expression of Interest (EOI) from eligible and competent entities for Operation & Management of a Nursing College of 60 BSc seats intake under a Public Private Partnership (PPP) Model at Umsawli, Shillong”.

The queries should be submitted in the format specified below to be considered for response and they should be submitted in MS-Excel format. queries not submitted in the prescribed format shall not be responded to:

S. No.	Page No.	Part of EOI	Clause No.	Text provided In EOI	Clarification/Information sought with justification, If any

3.2 General terms of Application

- 3.2.1** The EOI can be **downloaded** from the web portal. Any modifications **addendum** to EOI, or the responses to queries shall be updated on these websites, and the Applicants are requested to check the website regularly for updates. The Authority shall not undertake any responsibility, if any, Applicant fails to regularly check the website for addendums.
- 3.2.2** The Application to be submitted in the hard copy at the following address:
‘Director of Health Services -Medical Institution Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrach, Shillong, Meghalaya 793003.’
- 3.2.3** Notwithstanding anything to the contrary contained in this EOI, the detailed terms specified in the Agreement shall have an overriding effect; provided, however, that any non- repugnant conditions or obligations imposed on the Applicant hereunder shall not be prejudiced by this clause and shall continue to have effect in addition to its obligations under the **Agreement**, and shall be deemed to form integral part of the Agreement.
- 3.2.4** The Application shall be furnished as per formats provided in Appendixes of this EOI.
- 3.2.5** The Applicant should submit an official intimation stating the authorized representative along with the official mail address responsible for future communications while rendering services.
- 3.2.6** Any condition or qualification or any other stipulation contained in the Application shall render the Application liable to rejection as a non-responsive Application.
- 3.2.7** All communications in relation to or concerning the EOI and the Application shall be in **English language**.
- 3.2.8** The Application Documents including this EOI and all attached documents are and shall remain the property of the Authority and are transmitted to the Applicants solely for the purpose of preparation and the submission of an Application in accordance herewith. Applicants are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Application. The provisions of this Clause shall also apply mutatis mutandis to Applications and all other documents submitted by the Applicants, and the Authority will not return any Application, or any information provided along therewith.
- 3.2.9** An Applicant shall not have a conflict of interest (the “Conflict of Interest”) that affects the Application Process. Any Applicant found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the Authority shall be entitled to disqualify/reject the Application of the Applicant. Without limiting the generality of the above, an Applicant shall be considered to have a Conflict of Interest that affects the Application Process, if:
- 3.2.9.1** The Applicant has a common controlling shareholder (holding more than 25% of shares) with any other Applicant.

3.2.9.2 The Applicant has received or provided any direct or indirect subsidy, grant, concessional loan, or subordinated debt from or to another Applicant.

3.2.9.3 The Applicant shares the same legal representative as another Applicant for the purpose of this Application.

3.2.9.4 The Applicant, or any of its Associates, has a direct or indirect relationship with another Applicant or its Associates—through common ownership, control, or third parties—that enables access to confidential information or the ability to influence each other’s Applications.

3.2.9.5 The Applicant has previously participated as a consultant or sub-consultant to the Authority in preparing documents, designs, or technical specifications related to the Project.

3.3 Eligibility of Applicants

3.3.1 The Applicant should be a single entity or constituent of a sponsoring body coming in to implement the Project. None of the Applicant applying individually, can be member of another Applicant. The term Applicant used herein would apply to a single entity.

3.3.2 An Applicant may be a registered Society, Trust, autonomous body promoted by Central or State Government by or under a Statute for the purpose of medical education; or a registered company.

3.3.3 To be considered as technically qualified, an Applicant shall fulfil the following minimum eligibility criteria (the “Minimum Eligibility Criteria”).

3.3.4 Minimum Eligibility Criteria (Pre-Qualification)

S/ No	Requirements	Qualification Criteria	Supporting document for compliance
1	Legal Entity	Applicant should be a Registered firm/society/ Private Limited company in India & the applicant must be in operation for a period of at least 10 years in the same field as on last date of EOI submission.	Certificate of registration/incorporation and partnership deed, if any.
2	Financial Capacity	Applicant must have an average annual turnover of INR 7 Crore in any 3 years out of the last 10 years.	CA certified Balance sheet, profit/loss account and experience related to past relevant contract to be produced stating average annual turnover.
3	Mou with Foreign Employers	Placement Agencies with MoUs or Contracts with Foreign Employers	Active, documented MoUs/contracts with foreign employers.
4a	Experience – Duration	Experience in International Placement in Japan and/or Germany and/or Korea	Work orders/agreements/ completion certificates proving

		and/or US for more than 20 years.	duration of international placement experience
4b	Experience – Past Placements	Previous successful Placement of Meghalaya Health Providers in Japan and/or Germany and/or South Korea and/or US.	Placement records, candidate lists, completion certificates, or deployment letters.
4c	Experience – Placement Guarantee	90% Guaranteed Placement in Japan and/or Germany and/or Korea and/or US out of the total intake in a Financial Year.	Placement statistics, candidate-wise deployment data, and employer confirmation letters.
4d	Experience – Salary Benchmark	Placement Package should not be less than INR 1 Lakh per month	Employment/placement contracts demonstrating package offered.
5	Blacklisting	The firm should not be blacklisted by Central/State Government.	Undertaking.
6	GST Certification	GST Registration and GST Return	GST Registration and return.
7	Accreditation	Accredited Training Institutes in Health and Caregiving Sectors under the Ministry of External Affairs	Certificate of accreditation.

3.3.5 Technical Evaluation Criteria:

S/No	Criteria	Sub-Criteria	Maximum Marks	Evaluation Method
1	Legal Entity & Track Record	Registered firm/society/Private Limited Co. in India, with ≥ 10 years in same field	10	Full marks for compliance; 0 if non-compliant.
2	Financial Turnover	Average annual turnover $\geq$ INR 7 Crore in any 3 years out of last 10 years	5	Full marks for compliance; 0 if non-compliant.
3	MoU with Foreign Employers	Valid MoUs/contracts with Japan/Germany/Korea/US employers	10	Full marks for ≥ 3 active MoUs; 5 marks for 1–2 MoUs.
4a	Experience – Duration	≥ 20 years in International Placement (Japan/ Germany/ Korea/ US)	10	Full marks for compliance; 0 if non-compliant.
4b	Experience – Past Placements	≥ 150 candidates from Meghalaya placed abroad	15	Full marks for compliance; 0 if non-compliant.
5	Regulatory Compliance	Not blacklisted by Govt. + valid GST registration/returns	10	Full marks for compliance; 0 if non-compliant.
6	Accreditation	Accredited Training Institute in Health & Caregiving under Ministry of External Affairs	10	Full marks if accredited; 0 if not.
Total Marks			70	Minimum score = 49

3.3.6 FINANCIAL EVALUATION CRITERIA:

Sl. No	Criteria	Sub-Criteria	Maximum Marks	Evaluation Method
1.	Scholarship commitment & coverage	Total annual seats as fee-waived scholarships for eligible Meghalaya domiciles	10	10 Marks: Commitment to reserve $\geq 50\%$ seats and financial backing (scholarship corpus or bank guarantee covering full value of one academic year's tuition for the 10% seats). 6–9 marks: Commitment at 10–49% or 50% with partial financial backing. 0–5 marks: Commitment $< 10\%$ or no verifiable financial backing.
2.	Salary Benchmark	Minimum monthly placement package offered to candidates	10	- $\geq$ INR 1 Lakh for all candidates = 10 marks - $\geq$ INR 1 Lakh for 80–99% candidates = 8–9 marks - $\geq$ INR 1 Lakh for 60–79% candidates = 6–7 marks - $<$ INR 1 Lakh for most candidates = 0 marks
3.	Concession for Meghalaya Domicile Candidates	Discount/fee relaxation offered in training, placement, or service charges for Meghalaya domicile candidates	10	▪ $\geq 50\%$ discount = 10 marks - 30–49% discount = 6–9 marks ▪ 10–29% discount = 2–6 marks ▪ $< 10\%$ discount = 0 marks
Total Marks			30	

3.2.1 Applicants shall obtain a minimum score of **49 (Forty-Nine) marks out of 70 (Seventy)** in the Technical Evaluation to qualify for opening and evaluation of the Financial Proposal. Applicants scoring less than 49 marks shall be declared technically non-responsive and their Financial Proposals shall not be considered.

3.3.7 The Final Composite Score shall be calculated by adding the Technical Score (maximum 70 marks) and Financial Score (maximum 30 marks). The Applicant obtaining the highest Composite Score out of 100 shall be ranked L1 and shall be considered for award of the Project, subject to approval of the Competent Authority. In the event of a tie, preference shall be given to the Applicant securing the higher Technical Score.

3.3.8 Types of Institutions Encouraged to Apply, but not limited to-

- i. **Accredited Training Institutes** – NAAC/NBA-rated health-care academies with autonomous status.
- ii. **Private Skill Providers with International Affiliations** –Centres delivering

global certifications.

- iii. **Placement Agencies with Employer MoUs** – Entities holding valid overseas recruitment licences and documented track record.
- iv. **International NGOs/Development Networks** – Organisations experienced in cross-border mobility and donor-funded skilling.
- v. **Academic–Industry Consortiums** – Joint ventures between universities and hospital chains for pipeline development.

3.3.9 Venue & Deadline for submission of proposal:

The proposal, as outlined in the Bid Information Sheet, must be submitted Directorate of Health Services -Medical Institutions, Health Complex, Red Hill Rd, Nongkynrih, Laitumkhrah, Shillong, Meghalaya 793003 . Interested applicants are encouraged to visit meghealth.gov.in, regularly for updates, including any changes, modifications, or corrigenda related to the EOI, as all such notifications will be published exclusively on this platform. In exceptional cases, at the discretion of the Director-Medical Institutions, the submission deadline may be extended. Any such extension will be communicated via the website, and all rights and obligations related to the project and Applicants will be adjusted accordingly to the revised deadline.

3.3.10 Cost of Application

The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Application Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Application Process.

3.3.11 Right to accept and to reject any or all Applications

The Applicants shall be responsible for all of the costs associated with the preparation of their Applications and their participation in the Application Process. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Application Process.

Notwithstanding anything contained in this EOI, the Authority reserves the right to accept or reject any Application and to annul the Application Process and reject all Applications at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof. In the event that the Authority rejects or annuls all the Applications, it may, in its discretion, invite all eligible Applicants to submit fresh Applications hereunder.

The Authority reserves the right to reject any Application, at any time, a material misrepresentation is made or uncovered or the Applicant does not provide, within the time specified by the Authority, supplemental information sought by the Authority for

evaluation of the Application. Such mis representation/improper response shall lead to the disqualification of the Applicant. If such disqualification / rejection occurs after the Application have been evaluated and selected gets disqualified / rejected, then the Authority reserves the right to:

- To choose the Selected Applicant, or
- Take any such measures as may be deemed fit in the sole discretion of the Authority, including annulment of the Application Process.

3.3.12 Clarifications

3.3.12.1 Applicants requiring any clarification on the Application Documents including the EOI may notify the Authority by e-mail. The Authority shall endeavour to respond to the queries within reasonable time.

3.3.12.2 The Authority shall endeavour to respond to the questions raised or clarifications sought by the Applicants. However, the Authority reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this clause shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.

3.3.12.3 The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Applicants. All clarifications and interpretations issued by the Authority shall be deemed to be part of the Application Document. Verbal clarifications and information given by Authority or its employees or representatives if any, shall not in any way or manner be binding on the Authority.

3.3.12.4 To facilitate evaluation of the Applications, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Application. Such clarification(s) may without prejudice include clarifications with respect to minor deviations found in the Application and shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.

3.3.12.5 If an Applicant does not provide clarifications sought within the prescribed time, its Application shall be liable to be rejected. In case the Application is not rejected, the Authority may proceed to evaluate the Application by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of the Authority.

3.3.13 AMENDMENT OF EOI

3.3.13.1 At any time prior to the deadline for submission of Applications, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the EOI by the issuance of an addendum (“Addendum”).

3.3.13.2 Any Addendum issued hereunder shall be posted/ uploaded on the official websites through corrigendum and shall form an integral part of the Application documents. The relevant clauses of the Application Documents shall be treated as amended accordingly, in terms of corrigendum(s).

3.3.13.3 It shall be sole responsibility of the Applicants to check the official websites mentioned above from time to time for any such amendments. The Authority shall not be responsible for any negligence on part of the Applicant.

3.3.14 Preparation and submission of proposal

3.3.14.1 Preparation of Proposals

- Applicants should take into account any corrigendum published on the EOI document before submitting their applications.
- Applicants shall go through the EOI advertisement and the EOI document carefully to understand the documents required to be submitted as part of the EOI. Please note the number of covers in which the Application documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the Application.

3.3.15 Rejection of Applications

3.3.15.1 If any Application received by the Authority is not submitted in accordance with this EOI, it may be summarily rejected.

3.3.15.2 Notwithstanding anything contained in this EOI, the Authority reserves the right to reject any Application and to annul Application Process and to reject all Applications at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reason whatsoever. In the event that the Authority rejects or annuls all the Applications, it may, in its discretion, invite fresh Applications hereunder.

3.3.15.3 The Authority reserves the right not to proceed with the Application Process at any time, without notice or liability, and to reject any Application without assigning any reasons.

3.3.16 Confidentiality

3.3.16.1 Information relating to the examination, clarification, evaluation and recommendation for the Applicants shall not be disclosed to any person who is not officially concerned with the Application Process or is not a retained professional

advisor advising the Authority in relation to, or matters arising out of, or concerning the Application Process.

3.3.16.2 The Authority will treat all information, submitted as part of the Application, in confidence and will require all those who have access to such material to treat the same in confidence.

3.3.16.3 The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.

3.3.17 Correspondence with the Applicant

Save and except as provided in this Expression of Interest, the Authority shall not entertain any correspondence with any Applicant in relation to acceptance or rejection of any Application.

3.3.18 Short Listing Criteria

3.3.18.1 All Applicants may be required to make a presentation before the Evaluation Committee constituted for the purpose.

3.3.18.2 Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.

3.3.19 EVALUATION OF APPLICATIONS

3.3.19.1 Selection of 'Applicant': The evaluation of the Application submitted shall be done by the Bid Evaluation Committee shall have the following composition:

- a. *Chairperson–Commissioner & Secretary to the Govt of Meghalaya, H&FWD*
- b. *Member Secretary- Directorate of Health Services (MI)*
- c. *Member–Directorate of Health Services, Medical Education and Research*
- d. *Member–Directorate of Health Services, MCH & FW*
- e. *Member–Financial Advisor, Government of Meghalaya*
- f. *Member– Representative from Department of Law not below the Rank of Joint Secretary, Government of Meghalaya*
- g. *Member– Representative from Department of Finance not below the Rank of Joint Secretary, Government of Meghalaya*

- 3.3.19.2** The Evaluation Committee will evaluate the application and if required can seek clarification/comments for any deficiency or shortfall from the 'Applicant' on the Application.
- 3.3.19.3** The 'Applicant' shall respond to the clarification/comments sort by the Bid Evaluation Committee within one week from date of issuance of the same.
- 3.3.19.4** The Evaluation Committee may reject the application, if in Committee's reasonable estimate on the 'Applicant' does not meet any eligibility or has not responded satisfactorily to the clarification sought.
- 3.3.19.5** The rejection Bid Evaluation Committee shall be informed to 'Applicant' within two weeks from the date of receipt of response to clarification sought. Such rejects shall also be presented to the Bid Evaluation Committee for approval.
- 3.3.19.6** Once the Bid Evaluation Committee is satisfied with the application submitted by the 'Applicant' along with the response to the clarification (if any), will submit the application to the Recommending Committee for final approval or rejection.

The Recommending Committee comprises of-

- a. *Chairperson-Principal Secretary, Health & Family Welfare Department, Government of Meghalaya*
- b. *Member Secretary- Commissioner & Secretary, Health & Family Welfare Department, Government of Meghalaya*
- c. *Member- Commissioner & Secretary, Law Department, Government of Meghalaya*
- d. *Member- Commissioner & Secretary, Finance, Government of Meghalaya*
- e. *Member- Commissioner & Secretary, Planning Department, Government of Meghalaya*

- 3.3.19.7** The 'Applicant' shall be informed about the final approval/rejection by the Bid Evaluation Committee of its application within two weeks from the date of receiving the evaluation report along with the application from Bid Evaluation Committee.
- 3.3.19.8** Post, selection of 'Applicant', an LOI shall be issued to the Selected 'Applicant' and subsequently an Agreement shall be signed between the Selected 'Applicant' and the Authority covering the provisions of this EOI.
- 3.3.19.9** A pre-decided no of seats shall be to the State Government Quota and filled through Meghalaya State Counselling Authority counselling, in accordance with the State's reservation and domicile policies. These seats shall be made available to students at the fee structure determined by the Fee Regulatory Committee, ensuring equitable and affordable access.

3.3.19.10 If sole interest is received, then the Recommending Committee may submit the received proposal with its recommendations after due consideration of the proposal to Government of Meghalaya for approval of the competent authority.

3.3.19.11 After selection, a Letter of Award (the “LOA”) shall be issued, in duplicate, by the Authority to the Selected ‘Applicant’(s) and the Selected ‘Applicant’(s) shall, within 7 (seven) days of the receipt of the LOA, sign and return the duplicate copy of the LOA in acknowledgement thereof. In the event the duplicate copy of the LOI duly signed by the Selected ‘Applicant’(s) is not received by the stipulated date, the Authority may, unless it consents to extension of time for submission thereof, disqualify the Selected ‘Applicant’, and the next eligible ‘Applicant’ may be considered.

3.3.19.12 After acknowledgement of the LOA as aforesaid by the Selected ‘Applicant’(s), it shall execute the Draft Agreement within the period prescribed by the Authority. The Selected ‘Applicant’(s) shall not be entitled to seek any deviation in the Draft Agreement.

3.3.20 Contacts during Application Evaluation

Applications shall be deemed to be under consideration immediately after they are opened and until such time the Authority makes official intimation of approval/ rejection to the ‘Applicant. While the Applications are under consideration, ‘Applicant and/ or their representatives or other interested parties are advised to refrain from contacting by any means, the Authority and/or their employees/representatives on matters related to the Applications under consideration.

3.3.21 Fraud and corrupt practices

3.3.21.1 The ‘Applicant and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Application Process and subsequent to the issue of the EOI and during the subsistence of the Draft Agreement. Notwithstanding anything to the contrary contained herein, or in the EOI or the Draft Agreement, the Authority shall reject an Application, withdraw the EOI, or terminate the Draft Agreement as the case may be, without being liable in any manner whatsoever to the ‘Applicant, as the case may be, if it determines that the ‘Applicant, as the case may be, has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Application Process. In such an event, the Authority shall disqualify the ‘Applicant’, without prejudice to any other right or remedy that may be available to the Authority hereunder or otherwise.

3.3.21.2 Without prejudice to the rights of the Authority under Clause 3.18 hereinabove and the rights and remedies which the Authority may have under the EOI or the Draft Agreement, if a ‘Applicant, as the case may be, is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt

practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Application Process, or after the issue of the EOI or the execution of the Draft Agreement, such applications shall be rejected and the 'Applicant shall not be eligible to participate in any tender or EOI issued by the Authority during a period of 2 (two) years from the date such 'Applicant, as the case may be, is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practices, as the case may be.

3.3.21.3 For the purposes of this Clause 3.18, the following terms shall have the meaning hereinafter respectively assigned to them:

3.3.21.4 "Corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Application Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with the Application Process or the LOI or has dealt with matters concerning the Draft Agreement or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Application Process);

3.3.21.5 "Fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Application Process.

3.3.21.6 "Coercive practice" means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Application Process.

3.3.21.7 "Undesirable practice" means-
establishing contact with any person connected with or employed or engaged by the Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Application Process; or
(ii) having a Conflict of Interest

3.3.21.8 "Restrictive practice" means forming a cartel or arriving at any understanding or arrangement among 'Applicant with the objective of restricting or manipulating a full and fair competition in the Application Process.

3.3.22 Miscellaneous

3.3.22.1 The Application Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Meghalaya shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Application Process.

3.3.22.2 The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to

- 3.3.22.2.1 Suspend and/or cancel the Application Process and/or amend and/or supplement the Application Process or modify the dates or other terms and conditions relating thereto.
 - 3.3.22.2.2 Consult with any 'Applicant' in order to receive clarification or further information.
 - 3.3.22.2.3 Retain any information and/or evidence submitted to the Authority by, on behalf of, and/or in relation to any 'Applicant'; or
 - 3.3.22.2.4 Independently verify, disqualify, reject and/or accept any and all submissions or other information and/or evidence submitted by or on behalf of any 'Applicant'.
- 3.3.22.3** It shall be deemed that by submitting the Application, the 'Applicant' agrees and releases the Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder, pursuant hereto and/or in connection herewith and waives any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or future.

3.3.23 Legal Terms & General Conditions Governing the EOI

- 1. Governing Law and Jurisdiction:** This Expression of Interest (EOI) and all matters arising out of or in connection therewith shall be governed by and construed in accordance with the laws of India. The courts at Shillong, Meghalaya shall have exclusive jurisdiction over all disputes arising under, pursuant to, or in connection with this EOI.
- 2. No Contractual Obligation:** This EOI does not constitute and shall not be construed as an offer or a binding contract or agreement. Nothing in this document or any communication between the Government of Meghalaya and any Applicant shall be deemed to constitute a commitment by the Authority to enter into any agreement with the Applicant.
- 3. Confidentiality:** All documents, communications, and information provided by the Authority to the Applicant, or vice versa, in connection with this EOI shall be treated as confidential. The Applicant shall not disclose or use any such information for any purpose other than the preparation and submission of its Application, without prior written consent of the Authority, except as required under applicable law.
- 4. Costs Borne by Applicants:** All costs associated with the preparation and submission of the Application, including but not limited to site visits, meetings, presentations, and documentation, shall be borne solely by the Applicant. The Authority shall not be responsible or liable for any costs, regardless of the outcome of the Application Process.
- 5. Right to Accept or Reject:** The Authority reserves the right, in its sole discretion and without incurring any obligation or liability, to:
 - Accept or reject any Application, in part or in full;
 - Annul the entire Application Process at any time;
 - Modify or cancel the process without assigning any reason;
 - Invite fresh applications if deemed necessary in the interest of public service delivery.
- 6. Clarifications and Amendments:** The Authority may, at its sole discretion, issue clarifications, amendments, or modifications to this EOI at any stage. Such changes shall be uploaded on the official websites only and shall be deemed to form an integral part of this EOI. It is the responsibility of the Applicants to check the websites regularly for such updates.
- 7. Disqualification of Applications:** The Authority reserves the right to disqualify any Application at any stage of the process in the event of:
 - Submission of false or misleading information;
 - Material misrepresentation or fraud;
 - Failure to respond to clarification requests within the specified time;
 - Conflict of interest as defined in this EOI;
 - Non-compliance with the terms and conditions of this EOI.
- 8. Conflict of Interest:** Applicants shall not have a conflict of interest that may affect the selection process. Any Applicant found to have a conflict of interest is liable to be disqualified. The Authority's decision in this regard shall be final and binding.

- 9. Sub-Contracting and Consortiums:** Unless explicitly permitted by the Authority, sub-contracting of core functions is not allowed. Any consortium arrangements must be disclosed in full at the time of application, with clear role allocation and a lead entity designated.
- 10. Binding Nature of Application:** By submitting the Application, the Applicant shall be deemed to have acknowledged and agreed that:
- It has carefully examined all the contents of this EOI;
 - It has fully understood the terms and conditions of the engagement;
 - It shall be bound by the representations and warranties made as part of its submission.
- 11. Force Majeure:** Neither party shall be liable for any failure or delay in performance under this EOI due to causes beyond its reasonable control, including but not limited to natural calamities, acts of government, war, fire, strikes, or pandemics. Affected parties must notify the other in writing within a reasonable time of such occurrence.
- 12. Cancellation of EOI:** The Authority reserves the absolute right to cancel, withdraw, or terminate this EOI at any stage, without assigning any reason and without incurring any liability towards any Applicant. Such cancellation shall not confer any right or claim whatsoever upon the Applicants for compensation, damages, or any other relief.

ANNEXURES

A. CONCEPT NOTE TEMPLATE

CONCEPT NOTE TEMPLATE

(To be submitted as part of the Application under the EOI)

1. Executive Summary

- Name of Applicant Entity:
- Type of Entity (Society / Trust / Company / LLP / Others):
- Registered Office Address:
- Proposed Project Title: Establishment of a Nursing College at Umsawli under PPP Mode (60 B.Sc. Nursing Seats)
- Summary of Proposal (Max 300 words):
(Brief outline of the proposal including objective, location, intake, PPP framework, and strategic advantages for Meghalaya's healthcare ecosystem.)

2. Institutional Profile

- Brief Background of the Applicant Entity (with years of operation in skilling/education/placement):
- Sectoral Experience (healthcare, eldercare, hospitality, etc.):
- Key Management and Leadership Profiles:
- National/International Accreditations, Affiliations, or Recognitions:
- Existing Training Infrastructure (if any):

3. Project Vision & Rationale

- Vision Statement for the Nursing College:
- Role in Strengthening Meghalaya's Health Workforce & Addressing Nurse Shortage:
- Relevance to National/International Nursing Demand & Migration Pipelines:
- Alignment with Meghalaya's Economy and Human Capital Goals:

4. Target Outcomes (First 5 Years)

Metric	Year 1	Year 2	Year 3	Year 4	Year 5
Annual Student Intake (B.Sc. Nursing)					
% Tribal/Rural Domicile					
Overseas Placement Rate (%)					
MoUs with Foreign Employers					

5. Curriculum & Certification Framework

- Proposed Program: B.Sc. Nursing (as per INC Guidelines)
- Curriculum Source & Alignment: INC/NMC, with NSQF mapping where applicable
- Skill Enhancement Modules: Language (English, Japanese, German), IT, and Soft Skills
- Certification Agencies: INC, NMC, NSDC/HSSC (for short-term skill add-ons) if applicable

6. Infrastructure Plan

- Proposed Land & facility :
- Key Infrastructure Components (labs, classrooms, hostels, etc.):
- Simulation & Skill Lab Facilities (details of equipment planned):
- Estimated Capital Investment (₹ crore):
- Implementation Timeline (with milestones):

7. Placement Strategy & International Partnerships

- Strategy for Overseas Placement Assurance (minimum 90% per cohort):
- Existing Employer Tie-ups (attach MoUs/Letters of Intent):

- Target Countries (Germany, Japan, South Korea, US, etc.):
- Strategy for Visa & Migration Facilitation:

8. Compliance & Accreditation Plan

- INC Recognition Timeline: Application within Year 1, approval before first batch admission
- University Affiliation: Tie-up with recognized university for degree granting
- Institutional Quality Assurance Mechanisms:

9. Community Impact Plan

- Fee-Waiver Scheme for Meghalaya Domiciles (10% seats):
- Community Service Hours Planned (min. 5,000 hours/year):
- Gender & Tribal Inclusion Strategies:

10. Innovation, R&D and Knowledge Collaboration

- Research Focus: Nursing pedagogy, geriatric care, public health interventions, simulation-based learning
- Academic & Industry Partners: Collaborations with nursing institutions, hospitals, and universities in India and abroad
- Others.....

11. Risk Assessment & Mitigation

- Key Implementation Risks:
- Risk Mitigation Measures Proposed:

12. Declaration

I/We certify that the information provided above is true to the best of our knowledge and all supporting documentation shall be furnished as required.

Signature:

Name of Authorized Signatory:

Designation:

Date:

Seal of the Applicant Organization:

B. FORMAT FOR FINANCIAL INFORMATION

ANNEXURE B: FINANCIAL CAPACITY OF 'APPLICANT'
(to be certified by the statutory auditor)

Financial Statement of the last Five Financial Years

Sl No	Particulars	2020-21	2021-22	2022-23	2023-24	2024-25
1	Annual Turnover					

Signature of Statutory Auditor/Chartered Accountant:

Name of Authorized Signatory Statutory Auditor/Chartered Accountant

Membership Number and Company Seal:

Name of Company:

C. FORMAT FOR PAST EXPERIENCE

(To be filled by the Applicant and submitted with supporting documents)

A. General Instructions

- Use one table per project/engagement.
- Supporting documents such as work orders, completion certificates, MoUs, and accreditation letters **must** be attached for each claimed experience.
- All submitted information must be **certified by the Authorized Signatory** of the Applicant.

B. Summary Table of Relevant Past Experience

Sl. No.	Name of Project / Institution	Client / Partner Name	Country / Region of Operation	Sector (e.g. Nursing, Elder Care)	Nature of Engagement	Duration (Start – End)	Key Outcomes Achieved
1							
2							
3							

C. Detailed Description of Each Project (Use one format per project)

1. **Project/Institution Name:**
2. **Client/Partner Name (Govt/Private/International):**
3. **Project Location (City, Country):**
4. **Duration of Assignment:**
 - Start Date (MM/YYYY):
 - End Date (MM/YYYY):
5. **Type of Entity Involved (Training Provider / Placement Agency / Consortium / NGO):**
6. **Sector(s) Covered:**
 - ☐ Nursing
 - ☐ Elder Care
 - ☐ Allied Health Services
 - ☐ Hospitality
 - ☐ Home Health Aide
 - ☐ Others (please specify): _____
7. **Brief Description of Work/Role (Max 200 words):**
8. **Key Quantifiable Achievements:**

- Total No. of Candidates Trained: _____
- % Placed Internationally: _____
- Countries of Deployment: _____
- Partner Employers/Agencies: _____

9. Certification/Accreditation Status:

- ☐ NSDC Partner
- ☐ HSSC Affiliated
- ☐ INC/NMC Recognized
- ☐ Internationally Accredited (specify): _____

10. Supporting Documents Attached:

- ☐ Work Order/Contract Copy
- ☐ Completion Certificate
- ☐ Employer MoUs
- ☐ Accreditation Certificate
- ☐ Other (specify): _____

D. Declaration

I/We hereby declare that the information provided above is true and correct to the best of our knowledge and belief. All supporting documentation is authentic and available for verification.

Signature of Authorized Signatory:

Name:

Designation:

Date:

Seal of the Organization:

D. LAYOUT PLAN (INDICATIVE)

(To be submitted as part of the Application)

Instructions for Applicants:

- The layout plan should indicate **optimal use of the allotted land parcel & facility**
- Applicants are encouraged to include **key academic, residential, and service infrastructure**.
- The layout should be **wheelchair-accessible, green-compliant**, and promote a conducive learning and living environment.
- A **hand-drawn, CAD, or digitally designed schematic** (PDF or image format) may be submitted, accompanied by a **legend and functional brief**.
- The plan should adhere to State building norms and future provisions for **expansion, solar usage, and waste management**.

Minimum Facilities to be Included:

Facility Component	Recommended Area Range	Notes

Declaration:

I/We certify that the indicative layout plan submitted herewith is conceptual and intended to demonstrate our planning approach, subject to final design and approvals from competent authorities.

Signature of Authorized Signatory:

Name:

Designation:

Date:

Seal of the Applicant Organization: